

Message Text

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PAGE 01 SEOUL 06032 090557Z

21

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 012009

R 080830Z AUG 75
FM AMEMBASSY SEOUL
TO USDOC WASHDC
INFO SECSTATE WASHDC 1959
AMCONGEN HONG KONG 2151
AMEMBASSY TOKYO
AMEMBASSY SINGAPORE

UNCLAS HONG KONG 6032

USDOC FOR STRATEGIC AND INDUSTRIAL PRODUCTS SALES

E.O. 11652: N/A

TAGS: ETRD, BEXP, KS

SUBJECT: PRODUCT OPPORTUNITY - KOREA NATIONAL RAILWAY
FIFTH IBRD LOAN

REF: STATE 184054 (NOTAL)
B. SEOUL 5013 (NOTAL)
C. SEOUL 1221 (NOTAL)

1. EMBASSY HAPPY TO SEE POSITIVE REACTION TO REPORTS ON
KNR PROJECT.

2. ONLY TWO FIRMS WITH BACKGROUND AND ABILITY TO HANDLE
ASSEMBLY PROJECT ARE KOREA SHIPBUILDING AND ENGINEERING (KSEC)
AND HANKOOK MACHINERY CO., LTD. CONTACTS ARE:

A. MR. NAMKOONG, RYUN
KOREA SHIPBUILDING AND ENGINEERING
CPO BOX 1520
SEOUL, KOREA
TEL: 28-4281/5 CABLE: SHIPYARD SEOUL
TX: SHIPYARD K2269

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PAGE 02 SEOUL 06032 090557Z

B. MR. KIM, CHANG WON

HANKOOK MACHINE INDUSTRIAL CO., LTD.
62-10, 2-KA, CHOONGMOO-RO, CHUNG-KU
SEOUL, KOREA
TEL: 76-0161/5 CABLE: HANKICO SEOUL
TX: GMKOREA 2283.5

3. EMBASSY ENTHUSIASTIC ABOUT U.S. PROSPECTS THIS PROJECT
AND LOOKS FOR WARD TO VISIT OF PULLMAN REPRESENTATIVE.

4. EMBASSY HAS DISCUSSED POTENTIAL PARTNER FIRMS WITH KNR
BUT HAS NOT REPEAT NOT CONTACTED FIRMS DIRECTLY. PLEASE ADVISE
IF FURTHER FOLLOW-UP IS DESIRED PRIOR TO PULLMAN VISIT.
ERICSON

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NNN

Message Attributes

Automatic Decaptioning: X
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Draft Date: 08 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Type: TE
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